



D | A | **DAVIDSON**

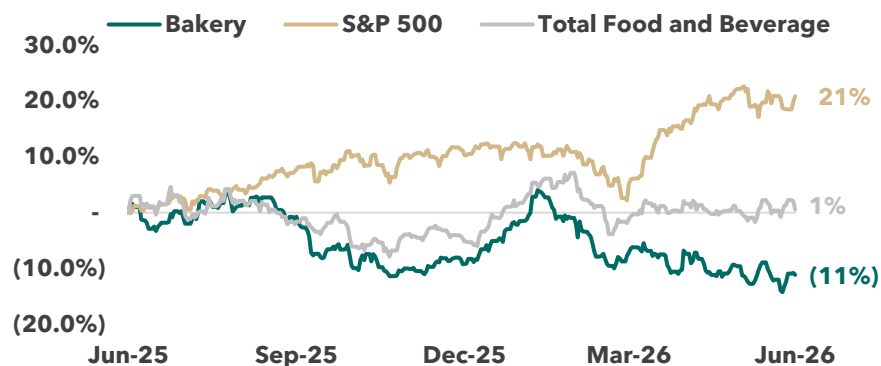
JULY 2026
BAKERY SNAPSHOT



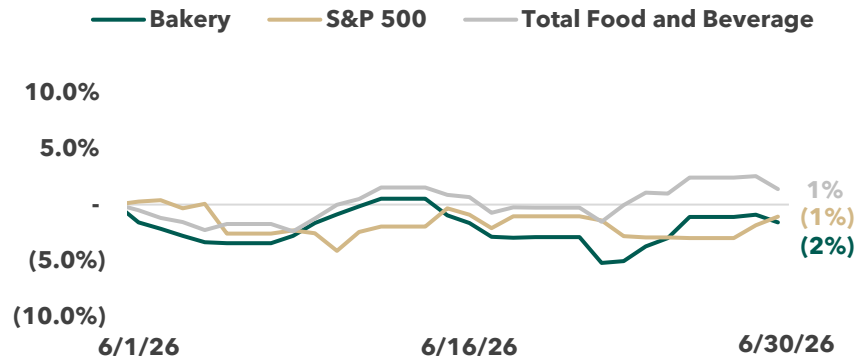
THE **1935** STRENGTH OF ADVICE

Recent Industry Performance and News

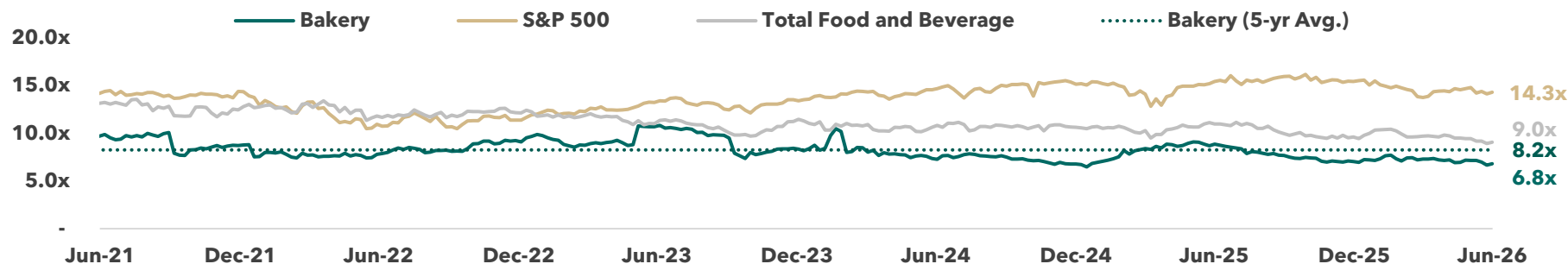
Indexed Stock Performance (L12M)



Indexed Stock Performance (L1M)



EV / NTM EBITDA Multiple



Recent Industry News and Announcements

- [Starco Brands Announces Acquisition of Custom Bakehouse](#)
- [Europastry to Acquire Highland Baking Company](#)
- [Orkla Foods to Acquire TC Brød, a Danish Baking Manufacturer](#)
- [Rise Baking to Acquire Jimmy's Gourmet Bakery](#)
- [CMA clears ABF and Hovis Merger](#)

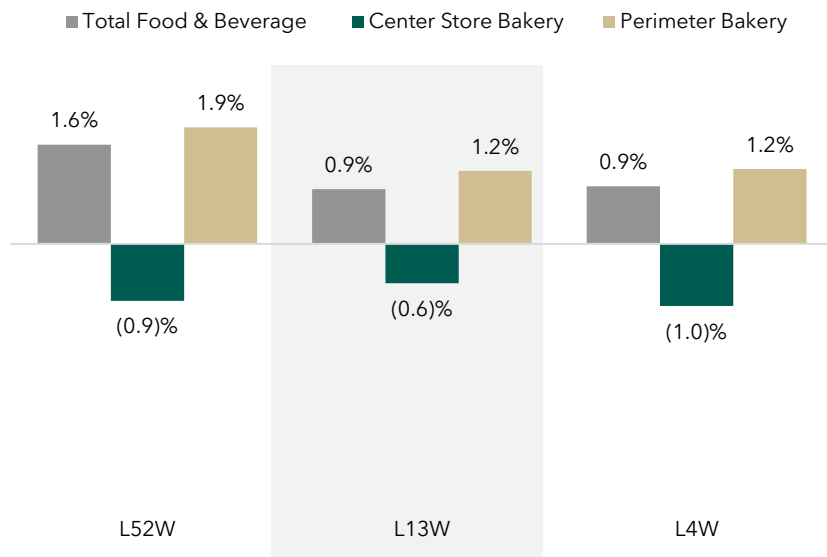
Source: S&P Capital IQ 6/30/26

Note: Bakery includes tickers: FLO, BMV: BIMBO A, ENXTBR: LOTB, BMV: GRUMA B, SVW: ARYN, TSE: 2212, MZTI

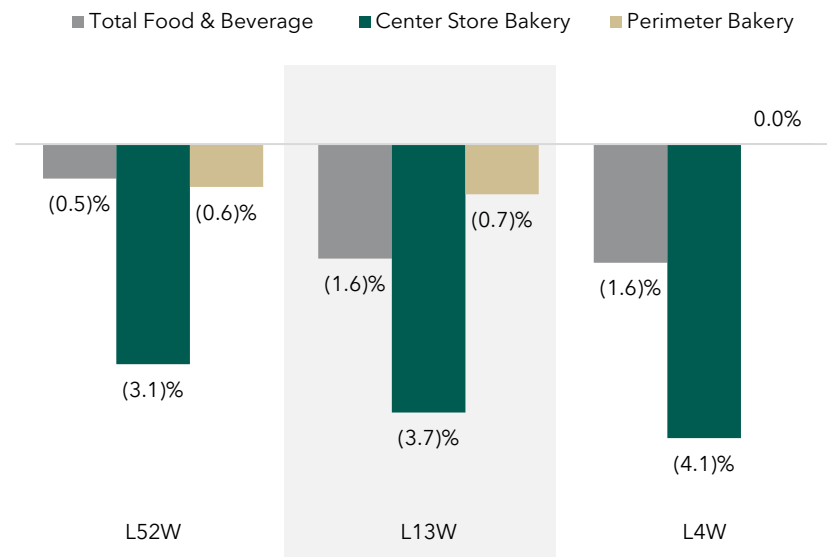
Total Food and Beverage includes tickers: FRPT, BRBR, SMPL, UTZ, HSY, HAIN, MDLZ, MAMA, BGS, POST, CPB, SJM, CAG, CELH, FLOW, COCO, OTLY, KDP, KO, MNST, FIZZ, BUD, BF:B, NAPA, TAP, ABEV, SAM, BCPC, INGR, MGPI, IFF, ANDE, ADM, BG, DAR, NTR, FMC, TSX: PBH, TSN, HRL, BYND, CALM, VITL, DOLE, LMNR, FDP, AVO, CHEF, SYU, HFFG, PFGC, KRT, USFD, UNFI, THS, SENE: A, WN, FLO, BMV: BIMBO A, ENXTBR: LOTB, BMV: GRUMA B, SVW: ARYN, TSE: 2212, MZTI.

Bakery Retail Sales Update

Total YoY % Change in Retail Dollar Sales



Total YoY % Change in Retail Unit Sales



Bakery Category Totals (L4W)

Category	\$	\$ % Chg YA	Units	Units % Chg YA	Avg Unit Price	Avg Unit Price % Chg YA	% Units Any Promo	% Units Any Promo Chg YA
(\$ and units in millions except unit prices)								
Center Store	\$2,914	(1.0)%	814	(4.1)%	\$3.58	3.2%	32.6%	0.1%
Perimeter	\$1,592	1.2%	382	0.0%	\$4.17	1.2%	28.7%	6.5%
Total Bakery	\$4,506	(0.2)%	1,196	(2.8)%	\$3.77	2.6%	31.3%	2.0%

Bakery Retail Sales Update – Sub-Category Details

Center Store Sub-Category Details (L4W)

Category	\$	\$ % Chg YA	Units	Units % Chg YA	Avg Unit Price	Avg Unit Price % Chg YA	% Units Any Promo	% Units Any Promo Chg YA
(\$ and units in millions except unit prices)								
Bread	\$776	(1.5)%	226	(4.3)%	\$3.44	2.9%	22.7%	(1.3)%
Cookies	\$608	(0.4)%	158	(4.3)%	\$3.84	4.1%	33.5%	1.3%
Crackers	\$551	0.1%	141	(3.4)%	\$3.90	3.7%	39.8%	(1.8)%
Rolls and Buns	\$455	(0.4)%	143	(3.4)%	\$3.19	3.1%	44.3%	3.0%
Wraps and Tortilla Shells	\$290	(3.3)%	88	(3.9)%	\$3.29	0.7%	27.0%	1.4%
Bagels	\$112	3.4%	25	(2.8)%	\$4.44	6.4%	30.9%	(1.1)%
Toaster Pastries	\$67	(6.3)%	19	(8.5)%	\$3.46	2.4%	31.5%	(9.0)%
Sweet Goods	\$37	(5.4)%	8	(8.6)%	\$4.39	3.6%	27.5%	(1.2)%
Pizza	\$10	(5.6)%	2	(7.4)%	\$4.77	1.9%	15.0%	(1.3)%
Desserts	\$10	(8.5)%	3	(7.8)%	\$3.48	(0.7)%	42.2%	21.3%
Total	\$2,914	(1.0)%	814	(4.1)%	\$3.58	3.2%	32.6%	0.1%

Perimeter Sub-Category Details (L4W)

Category	\$	\$ % Chg YA	Units	Units % Chg YA	Avg Unit Price	Avg Unit Price % Chg YA	% Units Any Promo	% Units Any Promo Chg YA
(\$ and units in millions except unit prices)								
Desserts	\$580	(0.7)%	83	0.7%	\$7.02	(1.4)%	35.0%	12.5%
Cookies	\$218	3.3%	42	4.9%	\$5.25	(1.5)%	36.0%	11.4%
Bread	\$217	6.8%	70	(0.9)%	\$3.12	7.8%	29.4%	10.1%
Rolls and Buns	\$172	(2.8)%	63	(2.6)%	\$2.72	(0.2)%	21.8%	(2.2)%
Sweet Goods	\$118	(2.1)%	33	(1.8)%	\$3.56	(0.4)%	21.5%	3.1%
Donuts	\$127	3.2%	48	(1.1)%	\$2.63	4.4%	28.6%	2.7%
Muffins	\$113	4.3%	25	3.5%	\$4.54	0.8%	31.2%	3.2%
Bagels	\$29	0.7%	14	(0.3)%	\$2.09	1.0%	13.4%	4.7%
Wraps and Tortilla Shells	\$9	(3.8)%	3	(2.1)%	\$2.76	(1.8)%	7.1%	(5.7)%
Crackers	\$8	22.5%	1	30.1%	\$5.94	(5.8)%	49.5%	17.4%
Total	\$1,592	1.2%	382	0.0%	\$4.17	1.2%	28.7%	6.5%

Public Company Analysis – Key Metrics

Operating Statistics

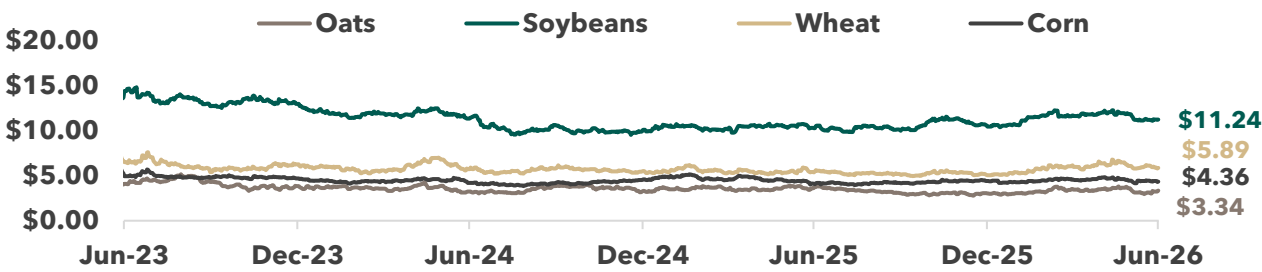
<i>\$USD in Millions</i>	LTM	LTM Gross	LTM EBITDA	Debt / LTM	Revenue			EBITDA			EPS	
Company	Revenue	Margin	Margin	EBITDA	CY 2026	2027E	% Growth	CY 2026	2027E	% Growth	CY 2026	2027E
Grupo Bimbo, S.A.B. de C.V.	\$ 23,510	52.7 %	14.0 %	3.3x	\$ 24,420	\$ 25,598	4.8 %	\$ 3,569	\$ 3,721	4.3 %	\$ 0.18	\$ 0.20
Lotus Bakeries NV	\$ 1,591	39.6 %	19.7 %	1.2x	\$ 1,724	\$ 1,914	11.0 %	\$ 353	\$ 397	12.6 %	\$ 270.40	\$ 307.08
Gruma, S.A.B. de C.V.	\$ 6,451	38.8 %	17.2 %	1.7x	\$ 6,530	\$ 6,735	3.1 %	\$ 1,115	\$ 1,145	2.7 %	\$ 1.46	\$ 1.51
Yamazaki Baking Co., Ltd.	\$ 8,342	32.7 %	8.2 %	0.9x	\$ 8,338	\$ 8,534	2.3 %	\$ 689	\$ 714	3.7 %	\$ 1.35	\$ 1.42
Flowers Foods, Inc.	\$ 5,274	48.7 %	10.3 %	3.8x	\$ 5,178	\$ 5,200	0.4 %	\$ 478	\$ 472	(1.3)%	\$ 0.83	\$ 0.83
The Marzetti Company	\$ 1,940	24.2 %	16.0 %	0.1x	\$ 1,971	\$ 2,066	4.8 %	\$ 318	\$ 331	4.1 %	\$ 6.85	\$ 7.31
ARYZTA AG	\$ 2,610	20.2 %	11.5 %	2.8x	\$ 2,588	\$ 2,645	2.2 %	\$ 363	\$ 382	5.2 %	\$ 5.45	\$ 6.12
Mean	\$ 7,103	36.7 %	13.8 %	2.0x	\$ 7,250	\$ 7,527	4.1 %	\$ 983	\$ 1,023	4.5 %	\$ 40.93	\$ 46.35
Median	\$ 5,274	38.8 %	14.0 %	1.7x	\$ 5,178	\$ 5,200	3.1 %	\$ 478	\$ 472	4.1 %	\$ 1.46	\$ 1.51

Valuation Statistics

<i>\$USD in Millions</i>	6/30/2026	52-Week	Market	EV / Revenue				EV / EBITDA			P / E	
Company	Share Price	% of High	Cap.	EV	LTM	CY 2026	2027E	LTM	CY 2026	2027E	CY 2026	2027E
Grupo Bimbo, S.A.B. de C.V.	\$3.27	83.2 %	\$ 14,066	\$ 24,089	1.02x	0.99x	0.94x	7.3x	6.8x	6.5x	18.3x	16.8x
Lotus Bakeries NV	\$13,275.45	98.0 %	\$ 10,794	\$ 10,998	6.91x	6.38x	5.75x	35.1x	NM	27.7x	49.1x	43.2x
Gruma, S.A.B. de C.V.	\$16.08	79.8 %	\$ 5,409	\$ 6,876	1.07x	1.05x	1.02x	6.2x	6.2x	6.0x	11.0x	10.6x
Yamazaki Baking Co., Ltd.	\$19.73	87.8 %	\$ 3,885	\$ 3,780	0.45x	0.45x	0.44x	5.5x	5.5x	5.3x	14.7x	13.9x
Flowers Foods, Inc.	\$7.90	46.9 %	\$ 1,675	\$ 3,713	0.70x	0.72x	0.71x	6.8x	7.8x	7.9x	9.5x	9.5x
The Marzetti Company	\$114.16	59.8 %	\$ 3,131	\$ 2,949	1.52x	1.50x	1.43x	9.5x	9.3x	8.9x	16.7x	15.6x
ARYZTA AG	\$69.43	67.0 %	\$ 1,724	\$ 2,470	0.95x	0.95x	0.93x	8.2x	6.8x	6.5x	12.7x	11.3x
Mean	\$1,929.43	74.6 %	\$ 5,812	\$ 7,839	1.80x	1.72x	1.60x	11.2x	7.0x	9.8x	18.8x	17.3x
Median	\$19.73	79.8 %	\$ 3,885	\$ 3,780	1.02x	0.99x	0.94x	7.3x	6.8x	6.5x	14.7x	13.9x

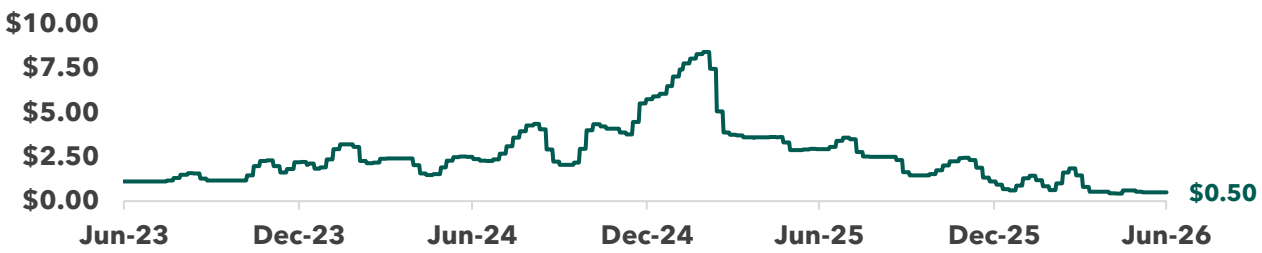
Selected Bakery Input Pricing

Commodity Price Index (\$ Per Bushel)



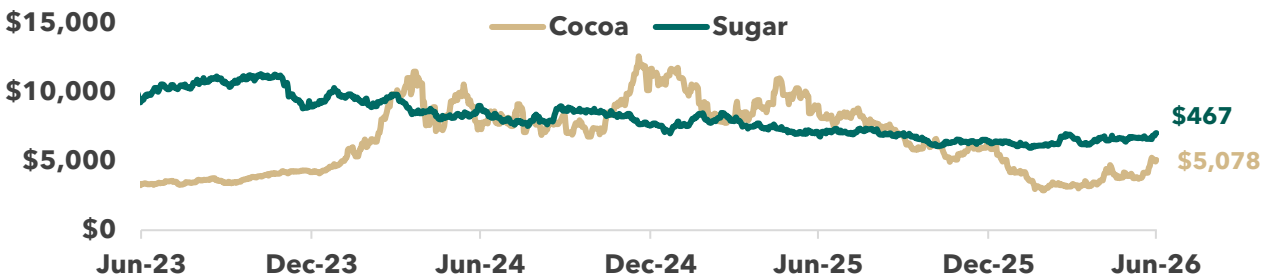
	Price % Change			
	1mo	1yr	2yr	3yr
Oats	-7.0%	-10.0%	3.2%	-18.3%
Soybeans	-5.3%	9.2%	-0.8%	-22.0%
Wheat	-3.5%	9.5%	2.7%	-9.5%
Corn	-2.4%	9.2%	3.6%	-11.9%

Egg Price Index (\$ Per Dozen)



	Price % Change			
	1mo	1yr	2yr	3yr
Eggs	-7.5%	-83.1%	-80.2%	-55.6%

Sugar & Cocoa Index (\$ Per MT)



	Price % Change			
	1mo	1yr	2yr	3yr
Cocoa	29.4%	-43.6%	-34.3%	51.4%
Sugar	6.6%	0.5%	-21.9%	-25.6%

Source: S&P Capital IQ 6/30/26



FOOD & BEVERAGE



CONSUMER PRODUCTS



CONSUMER SERVICES



ECOMMERCE & MARKETPLACES

D.A. Davidson Consumer Investment Banking

Services Offered

Sell-Side
M&A

Buy-Side
Advisory

Debt Capital
Solutions

Equity Capital
Solutions

IPOs

Follow Ons

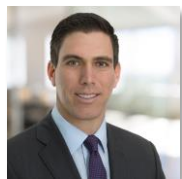
Selected Recent Consumer Transactions

 has completed a public offering of common stock \$100,000,000 BOOKRUNNER	 BRIDGEWELL AGRIBUSINESS has been acquired by  SELL-SIDE ADVISOR	 IT Assist a portfolio company of  Salt Creek Capital has been acquired by  TeamLogicIT Your Technology Advisor SELL-SIDE ADVISOR	 BLUE PROVISIONS a portfolio company of  NEWSPRING SHARPVUE has obtained a Revolver, Term Loan, and DOTL to complete a debt refinancing and support future acquisitions FINANCIAL ADVISOR	 PEARL VALLEY Farms has been acquired by  GLOBAL EGGS SELL-SIDE ADVISOR
 REDWOOD BEVERAGE GROUP has acquired  MANNA BEVERAGES West Sacramento, Ca Production Facility BUY-SIDE ADVISOR	 CIBAO MEAT PRODUCTS has been acquired by  TROPICAL MEATPACKING a portfolio company of  AVANCE SELL-SIDE ADVISOR	 BEAUTY4U has obtained debt and equity financing for the acquisition of the company by  PROMISE HOLDINGS, LLC FINANCIAL ADVISOR	 newton has been acquired by RESIDENT a subsidiary of  ASHLEY SELL-SIDE ADVISOR	 FIC has received a significant investment from  Burlington CAPITAL FINANCIAL ADVISOR
 Building Kids School has been acquired by  TZP GROUP SELL-SIDE ADVISOR	 WD-40 COMPANY has sold its U.K. Homecare and Cleaning Businesses to  SUPREME IMPORTS SELL-SIDE ADVISOR	 BLACK RIFLE COFFEE COMPANY Confidentially Marketed Follow-On \$40,250,000 SOLE BOOKRUNNER	 NATURE'S SUNSHINE Confidentially Marketed Follow-On \$34,255,284 SOLE BOOKRUNNER	 TRIMLIGHT has been acquired by  COUNTRYSIDE CAPITAL VALESCO INDUSTRIES SELL-SIDE ADVISOR



D.A. Davidson's Food & Beverage Investment Banking Team

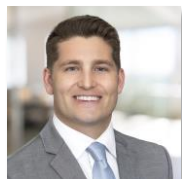
Dedicated Team



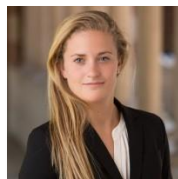
Danny Friedman
Managing Director,
Consumer Investment Banking
Irvine, CA
dfriedman@dadco.com
949-887-2830



Jonathan Leong
Managing Director,
Consumer Investment Banking
New York, NY
jleong@dadco.com
212-223-5366



Steven Orr
Vice President,
Consumer Investment Banking
Irvine, CA
sorr@dadco.com
714-850-8330



Maeve McMahon
Vice President,
Consumer Investment Banking
Irvine, CA
mmcmahon@dadco.com
714-850-8353

Sector Focus

Beverage	Coman / Private Label	Dairy / Plant Based Alternatives
Deli / Fresh Perimeter	Ethnic	Frozen
Protein Nutrition	Snacking & Confectionery	Specialty Distribution

Food & Beverage-Focused Equity Research



Brian Holland
Senior Research
Analyst

bellring



Mondelez International



Campbell's



THE ORIGINAL CATLY!



Flowers FOODS

Kellanova

Simply Good FOODS COMPANY



freshpet

Lancaster Colony

SunOpta

Select Transactions

 has completed a public offering of common stock \$100,000,008 BOOKRUNNER	 has been acquired by vireo SELL-SIDE ADVISOR	 a portfolio company of SHARPVIEW has obtained a Revolver, Term Loan, and DCTL to complete a debt refinancing and support future acquisitions FINANCIAL ADVISOR	 has been acquired by GLOBAL EGGS SELL-SIDE ADVISOR	 has acquired MANNA BEVERAGES BUY-SIDE ADVISOR
 has been acquired by TROPICAL CIGARETTE INDUSTRIES a portfolio company of AVANCE CAPITAL SELL-SIDE ADVISOR	 has received a significant investment from Burlington CAPITAL FINANCIAL ADVISOR	 Confidentially Marketed Follow-On \$40,250,000 SOLE BOOKRUNNER	 Confidentially Marketed Follow-On \$34,255,284 SOLE BOOKRUNNER	 has been acquired by stellex CAPITAL MANAGEMENT SELL-SIDE ADVISOR

* Note: Transactions completed by current D.A. Davidson professionals prior to joining the firm



D|A|DAVIDSON

ATLANTA

1201 Peachtree St. NE
Office #222, #223
Atlanta, GA 30361
(470) 645-6385

AUSTIN

3600 N Capital of Texas
Highway, Building B, Suite
330, Austin, TX 78746
(800) 450-3942

BOSTON

One International Place
Suite 320
Boston, MA 02110
(857) 318-0200

CHICAGO

227 W Monroe St.
Suite 5250
Chicago, IL 60606
(312) 525-2777

DENVER

1550 Market St.
Suite 300
Denver, CO 80202
(303) 571-6100

GREAT FALLS

8 Third St. N
Great Falls, MT 59401
(800) 332-5915

NEW YORK CITY

1325 Avenue of Americas
17th Floor
New York, NY 10019
(212) 257-6300

ORANGE COUNTY

3333 Michelson Drive
Suite 900
Irvine, CA 92626
(714) 327-8800

PORTLAND

222 SW Columbia St.
Suite 1400
Portland, OR 97201
(800) 249-2610

SALT LAKE CITY

95th State St.
Suite 410
Salt Lake City, UT 84111
(801) 333-3123

SEATTLE

701 5th Ave.
Suite 4050
Seattle, WA 98104
(888) 389-8001

TORONTO

2 Bloor St.
Suite 700
Toronto, ON M4W 3E2

WASHINGTON, D.C.

1751 Pinnacle Drive,
6th Floor
McLean, VA 22102
(202) 519-9720

D|A|DAVIDSON

INTERNATIONAL



FRANKFURT

GmbH
Ulmenstrasse 37-39
60325 Frankfurt am Main
Germany
+49 69 989 724 750

HAMBURG

Emporio Tower
Valentinskamp 70
20355 Hamburg
+49 40 39803 0

HELSINKI

1st Floor
Etelaesplanadi 20
00130 Helsinki
+358 9 6227 1890

LONDON

14 Waterloo Place
London SW1Y 4AR
+44 20 7968 2760

STOCKHOLM

Vastra Tradgardsgatan 15
111 53 Stockholm
+46 8 545 680 80

This report is proprietary to D.A. Davidson and may not be reproduced, distributed, or used for any other purpose without the written consent of D.A. Davidson & Co.

The information contained in this report has been obtained from sources believed to be accurate and complete. However, because of the possibility of human and/or mechanical error, the accuracy and completeness of the report, and the opinions based therein, are not and cannot be guaranteed.

This report is provided for informational purposes only. It is not to be construed as an offer to buy or sell or a solicitation of an offer to buy or sell any financial instruments or to participate in any particular trading strategy.

Testimonials may not be representative of the experience of all clients. Testimonials are not a guarantee of future performance or success.

D.A. Davidson Companies is an employee-owned financial services firm offering a range of financial services and advice to individuals, corporations, institutions and municipalities nationwide. Founded in 1935 with corporate headquarters in Great Falls, Montana, and regional headquarters in Denver, Los Angeles, New York, Omaha and Seattle, the company has approximately 1,600 employees and offices in 29 states and Canada.

D.A. Davidson & Co.'s Investment Banking division is a leading full-service investment bank that offers comprehensive financial advisory and capital markets expertise. The group has extensive experience serving middle market clients worldwide across four industry verticals: consumer, diversified industrials, financial institutions, and technology.

Please visit our [website](#) for additional information.

Together with its European partner, MCF Corporate Finance, D.A. Davidson originates and executes transatlantic M&A transactions under the common brand of D.A. Davidson MCF International.

Please visit the D.A. Davidson MCF International [website](#) for additional information.

MCF Corporate Finance office locations are Frankfurt, Hamburg, Helsinki, London, and Stockholm. Visit the MCF [website](#) for additional information.